



Hollywood Dealmaking: Negotiating Talent Agreements for Film, TV and New Media

Dina Appleton, Daniel Yankelevits

Download now


[Click here](#) if your download doesn't start automatically

Hollywood Dealmaking: Negotiating Talent Agreements for Film, TV and New Media

Dina Appleton, Daniel Yankelevits

Hollywood Dealmaking: Negotiating Talent Agreements for Film, TV and New Media Dina Appleton, Daniel Yankelevits

Hollywood Dealmaking has become the go-to resource for new and experienced entertainment attorneys, agent trainees, business affairs executives, and creative executives. Entertainment attorneys and Hollywood insiders Dina Appleton and Daniel Yankelevits explain the negotiation techniques and strategies of entertainment dealmaking and detail the interests and roles of producers, writers, actors, directors, agents, and studio employees in crafting a deal. This new edition captures the dramatic changes over the past five years in the film and television industry landscape, with two new chapters: Reality Television details the sources of revenue, syndication possibilities, and format sales of these shows as well as the talent deals that are made and the Internet/New Media chapter delves in new digital formats such as mobile phones, game consoles, video-on-demand, and web-based apps, and explains where today's revenues are generated, where the industry is headed, and talent negotiation issues. All the ins and outs of negotiating are explained, including back ends, gross and adjusted gross profits, deferments, box office bonuses, copyrights, and much more. This easy-to-follow reference is packed with expert insights on distribution, licensing, and merchandising. The book's invaluable resource section includes definitions of lingo for acquisition agreements and employment deals, twelve ready-to-use sample contracts, and a directory of entertainment attorneys in both New York and Los Angeles. In Hollywood Dealmaking, readers will recognize the key players in the process, understand the "lingo" of crafting deals, learn how to negotiate agreements for the option and purchase of books and screenplays, be able to negotiate employment deals for all members of a film or television crew, understand payment terms and bonuses, and be able to register copyrights in scripts and other literary works.

 [Download Hollywood Dealmaking: Negotiating Talent Agreement ...pdf](#)

 [Read Online Hollywood Dealmaking: Negotiating Talent Agreeme ...pdf](#)

Download and Read Free Online Hollywood Dealmaking: Negotiating Talent Agreements for Film, TV and New Media Dina Appleton, Daniel Yankelevits

From reader reviews:

Patrick Sherman:

Why don't make it to be your habit? Right now, try to prepare your time to do the important behave, like looking for your favorite e-book and reading a reserve. Beside you can solve your short lived problem; you can add your knowledge by the guide entitled Hollywood Dealmaking: Negotiating Talent Agreements for Film, TV and New Media. Try to the actual book Hollywood Dealmaking: Negotiating Talent Agreements for Film, TV and New Media as your pal. It means that it can to be your friend when you sense alone and beside those of course make you smarter than ever. Yeah, it is very fortunated for you personally. The book makes you a lot more confidence because you can know every thing by the book. So , let me make new experience and also knowledge with this book.

Margaret Hall:

The book Hollywood Dealmaking: Negotiating Talent Agreements for Film, TV and New Media can give more knowledge and information about everything you want. So why must we leave a very important thing like a book Hollywood Dealmaking: Negotiating Talent Agreements for Film, TV and New Media? Wide variety you have a different opinion about publication. But one aim this book can give many data for us. It is absolutely right. Right now, try to closer with the book. Knowledge or info that you take for that, you may give for each other; you can share all of these. Book Hollywood Dealmaking: Negotiating Talent Agreements for Film, TV and New Media has simple shape nevertheless, you know: it has great and massive function for you. You can seem the enormous world by available and read a book. So it is very wonderful.

Sally McGarvey:

Do you really one of the book lovers? If yes, do you ever feeling doubt when you are in the book store? Try to pick one book that you never know the inside because don't evaluate book by its deal with may doesn't work this is difficult job because you are afraid that the inside maybe not while fantastic as in the outside appearance likes. Maybe you answer might be Hollywood Dealmaking: Negotiating Talent Agreements for Film, TV and New Media why because the wonderful cover that make you consider about the content will not disappoint anyone. The inside or content is definitely fantastic as the outside as well as cover. Your reading 6th sense will directly guide you to pick up this book.

Michael Clements:

Reading a reserve make you to get more knowledge from the jawhorse. You can take knowledge and information from the book. Book is published or printed or created from each source which filled update of news. Within this modern era like today, many ways to get information are available for you actually. From media social similar to newspaper, magazines, science guide, encyclopedia, reference book, fresh and comic. You can add your understanding by that book. Ready to spend your spare time to open your book? Or just trying to find the Hollywood Dealmaking: Negotiating Talent Agreements for Film, TV and New Media

when you needed it?

Download and Read Online Hollywood Dealmaking: Negotiating Talent Agreements for Film, TV and New Media Dina Appleton, Daniel Yankelevits #G40X7WF5AVO

Read Hollywood Dealmaking: Negotiating Talent Agreements for Film, TV and New Media by Dina Appleton, Daniel Yankelevits for online ebook

Hollywood Dealmaking: Negotiating Talent Agreements for Film, TV and New Media by Dina Appleton, Daniel Yankelevits Free PDF download, audio books, books to read, good books to read, cheap books, good books, online books, books online, book reviews epub, read books online, books to read online, online library, greatbooks to read, PDF best books to read, top books to read Hollywood Dealmaking: Negotiating Talent Agreements for Film, TV and New Media by Dina Appleton, Daniel Yankelevits books to read online.

Online Hollywood Dealmaking: Negotiating Talent Agreements for Film, TV and New Media by Dina Appleton, Daniel Yankelevits ebook PDF download

Hollywood Dealmaking: Negotiating Talent Agreements for Film, TV and New Media by Dina Appleton, Daniel Yankelevits Doc

Hollywood Dealmaking: Negotiating Talent Agreements for Film, TV and New Media by Dina Appleton, Daniel Yankelevits Mobipocket

Hollywood Dealmaking: Negotiating Talent Agreements for Film, TV and New Media by Dina Appleton, Daniel Yankelevits EPub