



David Ball on Damages: A Plaintiff's Attorney's Guide to Personal Injury and Wrongful Death Cases

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When David Ball on Damages was first published in 2001, it changed the way attorneys seek damages. The book provides step-by-step guidance for attorneys seeking money for their clients. Ball explains why jurors give, why they do not, and how to motivate them to do the former instead of the latter. He walks readers through voir dire, opening, testimony, and closing, providing practical, effective, and innovative methods for pursuing damages. Now, in this expanded, second edition, Ball includes methods to contend with the way today's jurors view lawyers and their clients. The techniques provide tools to counter sophisticated opposition tactics, the public mood, and laws and rules that continue to grow more hostile.

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